



Federation of the European Societies
for Surgery of the Hand

2018-2019
Corporate Partnership Programme

WELCOME



The Federation of the European Societies for Surgery of the Hand (FESSH) represents since 1990 all the hand surgeons of Europe. Since then FESSH pursued his main statutory goal of “promoting the advancement of hand surgery in Europe in all his aspects”.

Thanks to the intensive work of many dedicated hand surgeons in 2010 the definition of the Hand Surgery Curriculum developed by FESSH was endorsed by the UEMS, the European Board of Hand Surgery was created and FESSH was appointed as the only provider of the examination.



After this first step FESSH was active in the field of teaching, training and congresses and courses were organised in different countries and a programme of patronage was started.

Now FESSH is expanding these activities with new projects and events. That should further enhance its central role in propagating hand surgical knowledge in Europe.

During the congress new educational activities have been introduced. The on-line offer of knowledge is expanding with e-books, streaming of lectures, an online assessment will start this year. Together with the newly formed Young European Hand Surgery Association (YEHS), new courses will be organised to meet the need of our future generation. Database of training and research institutions promote exchange and circulation of trainees.

To better achieve these goals, FESSH would like to intensify the collaboration with her partners, who are interested in the field of hand surgery. We would like to connect our members better with key suppliers and innovators. In the past the industry partners were mainly sponsoring the FESSH congresses on a yearly basis, but our vision would be to work together in a partnership over a longer period of time and with a broader involvement in the training activities of the FESSH.

Hence, we developed the Corporate Partnership Programme with different level of participation and contribution to meet the needs of the different companies. The packages can be further discussed and adapted with your help and advice, always in the interest of the mission to advance hand surgery in Europe.

We look forward to welcoming you as partners of FESSH.

Yours,

Maurizio Calcagni

Daniel Herren



PARTNERSHIP BENEFITS

WHY JOIN US?

- | | |
|-----------|--|
| 1 | FESSH is leading Federation in Hand Surgery |
| 2 | Be part of serving our common goal „to improve standards and outcomes in hand surgery” |
| 3 | Support education, training and research in hand surgery |
| 4 | Take the opportunity to collaborate on programs that benefit hand surgery |
| 5 | Meet the new generation of hand surgeons through YEHS |
| 6 | Participate in two networking events with FESSH Council (June/November) |
| 7 | Communicate your company’s position on important matters to leaders of hand surgery |
| 8 | Connect to our members through the Partner Portal |
| 9 | Participate at annual FESSH Congress |
| 10 | Enjoy the services of our Corporate Partner Lounge during annual FESSH Congress |

PARTNERSHIP PACKAGES

PREMIUM PARTNERSHIP€40,000+

BUSINESS PARTNERSHIP€25,000 - €39,999

STANDARD PARTNERSHIP€10,000 - €24,999

The above amounts are annual partnership fees and exclude VAT.

12 month support program begins on 1st January and ends on 31st December the same year.



ITEMS TO SELECT FOR CORPORATE PARTNERSHIP PACKAGE

	PREMIUM	BUSINESS	STANDARD
Annual fee excl. VAT	€40,000+	€25,000 - €39,999	€10,000 - €24,999

EDUCATION SUPPORT			
FESSH Academy: from €10,000 to €20,000	✓		
Senior Fellowship: from €5,000 to €15,000	✓	✓	
Research Grant: from €5,000 - €10,000	✓	✓	
Travel Award: €2,000 per award	✓	✓	✓
Best Candidate at EBHS Examination: €2,000	✓	✓	✓
Top 10 Oral Accepted Abstract below 35: €1,500	✓	✓	✓
Top 10 Poster Accepted Abstract below 35: €1,000	✓	✓	✓

ANNUAL CONGRESS PARTICIPATION			
Symposium / Workshop: €10,000	✓	✓	✓
Exhibition: from €700 to €800 per sqm	✓	✓	✓
Advertising: at given rates	✓	✓	✓
Congress Mobile Application: at given rates	✓	✓	✓

HOW TO FILL IN YOUR PACKAGE?

- 1) Please select the listed items according to your company needs.
- 2) Based on the total sum of selected items your company is entitled to the relevant partner category.
- 3) On top of the items selected your company is offered extra services listed on the opposite page.

UPON COMPLETING THE SELECTION OF ITEMS LISTED ABOVE PLEASE CONTACT FESSH MANAGEMENT OFFICE TO FINALISE THE CONTENTS OF YOUR PACKAGE.



WHAT HAS FESSH TO OFFER ON TOP OF SELECTED ITEMS?

	PREMIUM	BUSINESS	STANDARD
Annual fee excl. VAT	€40,000+	€25,000 - €39,999	€10,000 - €24,999
NETWORKING			
Invitation to FESSH Council Meeting	✓	✓	✓
Briefing with Congress Committee	✓	✓	
EDUCATION SPONSOR TITLE			
FESSH Academy	✓		
Senior Fellowship	✓	✓	
Research Grant	✓	✓	
Travel Awards	✓	✓	✓
Best Exam Candidate	✓	✓	✓
Top 10 Oral Abstract under 35	✓	✓	✓
Top 10 Poster Abstract under 35	✓	✓	✓
YEAR ROUND RECOGNITION			
Logo and company link on FESSH website	✓	✓	✓
Partner Portal	✓	✓	✓
FESSH CONGRESS			
Exhibition area*	15	10	6
Educational Afternoon	1	✓	0
Advertising	1	0	0
Free company delegates	5	4	2
Logo on annual meeting website and mobile app	✓	✓	✓
Logo in the registration and exhibition area	✓	✓	✓
Invitation to Council Reception	✓	✓	✓
Invitation to Young European Hand Surgeons session	✓	✓	✓
Invitation to FESSH Corporate Lounge	✓	✓	✓
VIP seating at the Opening Ceremony	✓	✓	✓
Priority placement in exhibit area	✓	✓	✓

*additional space can be obtained at rates listed on Page 7



EDUCATION SUPPORT

I FESSH ACADEMY

One of the main goals of FESSH is harmonization of training in Hand Surgery across Europe. The Academy will offer a high quality platform for education to all European trainees. In the 3-4 days a European faculty will go through the different fields of hand surgery with frontal lectures and practical workshops. The close collaboration with the young hand surgeons group (YEHS) will ensure that the programme is adapted to the needs of the younger generation. FESSH wants to ensure that the Academy is affordable for all trainees from all European countries and places will be allocated accordingly.

I SENIOR FELLOWSHIP

To facilitate a senior trainee in Hand Surgery to undertake advanced training in an area of Hand Surgery in a European country for a period of minimum 6 months.

Open competition by applicants. Highest score wins. Report given at next FESSH Congress.

Medal 'FESSH Senior Fellow Alumni'.

I TRAVEL AWARD

The FESSH Award is for surgeons, both in training and established, to visit another Hand Centre in Europe with the purpose to increase their knowledge in Hand Surgery. The Awards create a forum for exchange of information, techniques and concepts in Europe, and help to spread best practice.

The FESSH Award is to be used for travel, accommodation and subsistence, to visit a single centre for a clinical activity.

I SPECIAL EDUCATIONAL AFTERNOON

The Wednesday of the FESSH congress hosts educational activities especially tailored for young hand surgeons in formation.

I BEST CANDIDATE AT EBHS EXAMINATION

Award for Best Candidate covering exam fee, travel and lodging.

I TOP 10 ORAL ACCEPTED ABSTRACT BELOW 35

Award for best oral abstract submitters below 35 covering registration fee, travel and lodging.

I TOP 10 POSTER ACCEPTED ABSTRACT BELOW 35

Award for best poster abstract submitters below 35 covering registration fee, travel and lodging.



ANNUAL FESSH CONGRESS

EXHIBITION AT FESSH 2018 CONGRESS

The exhibition will be located close to the main meeting area, the E-poster exhibition and all catering points. The scientific programme will be structured to maximize the opportunity for delegates to visit the commercial exhibition. Space at the Commercial Exhibition will be sold on first come, first served basis, with Platinum, Gold and Silver Sponsors taking priority.

Item	Zone	Cost	Includes
SPACE ONLY min. order 6 sqms	RED Zone	800 EUR/sqm	<ul style="list-style-type: none"> • exhibition floor space only • Cleaning of public areas and gangways • Congress registrations: 2 delegates free of charge, 1 additional for every 6 sqms over 9 sqms • Acknowledgement on the FESSH 2018 meeting website and in the final programme
	ORANGE Zone	750 EUR/sqm	
	BLUE Zone	700 EUR/sqm	

Please note that all rates stated in this brochure do not include VAT

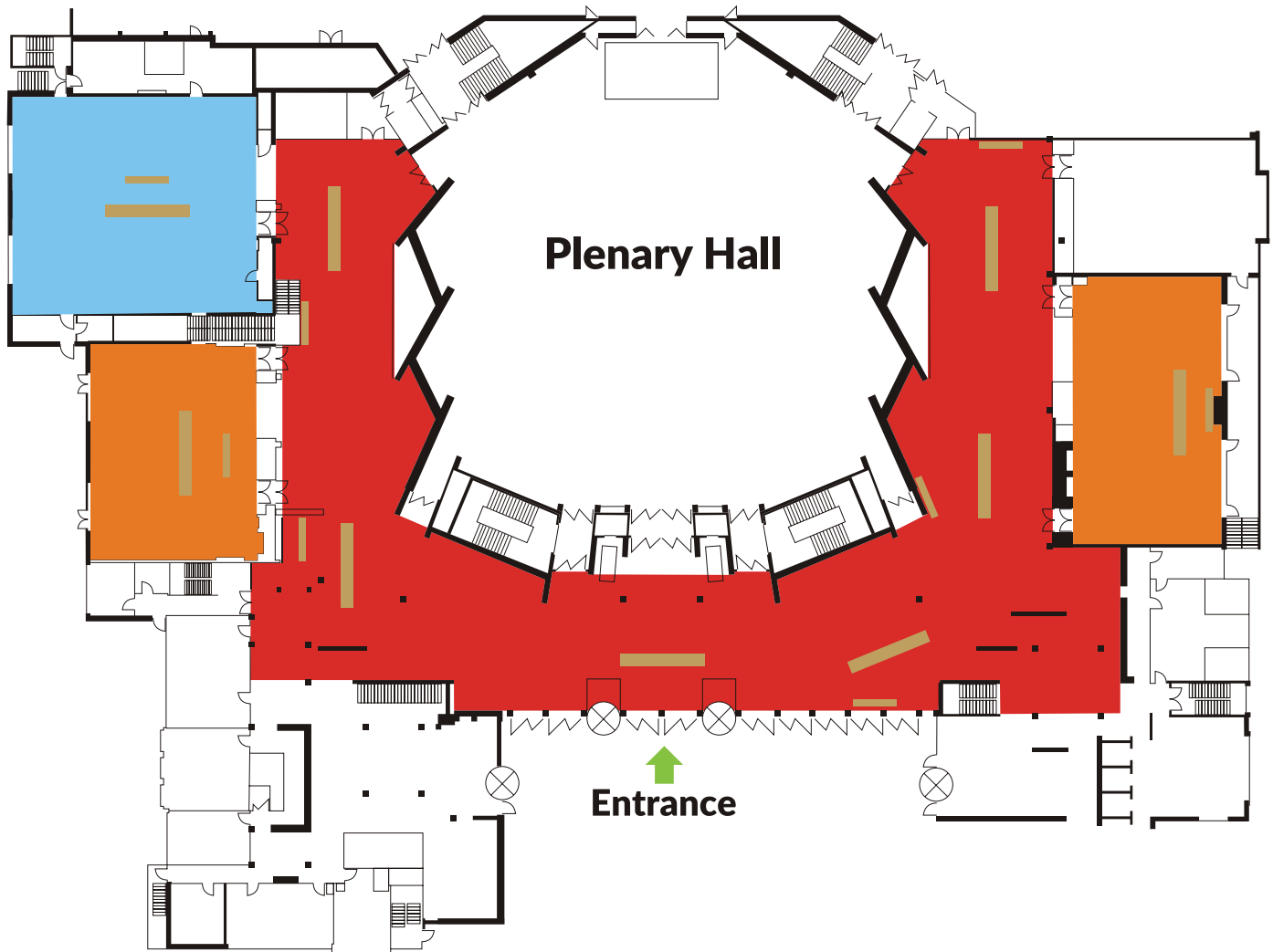
EXHIBITION FLOOR PLAN AND STANDLIST

RED Zone 800 EUR /sqm		ORANGE Zone 750 EUR /sqm		BLUE Zone 700 EUR /sqm	
Stand size/sqm	availability/unit	Stand size/sqm	availability/unit	Stand size/sqm	availability/unit
6	9	6	9	6	9
9	6	9	6	9	6
10	3	10	3	10	3
15	1	15	1	15	1
24	1	24	1	24	1
27	1	27	1	27	1
30	2	30	2	30	2



FLOORPLAN

TIVOLI CONGRESS CENTER, COPENHAGEN





SYMPOSIUM / WORKSHOP

Companies are invited to schedule industry sessions within the framework of the official scientific programme of the congress. The Symposium/ Workshop will be scheduled during the lunch break. The Principal partner has the first priority in choice of location and time of the Symposium/Workshop. Time and location will be assigned on a “first-come, first served” basis. The day and the time of the Symposium/Workshop will be mutually agreed upon.

Item	Cost	Includes
Symposium, Workshop 50 minutes	10 000 EUR	<ul style="list-style-type: none"> • Room rental with theatre style set-up • Hire of modern audio visual equipment • A5 insert invitation in the Delegate Bag • Acknowledgement and session listing in the Final Programme Book

Please note that all rates stated in this brochure do not include VAT

ADVERTISING OPTIONS

Item	Cost	Includes
Final Programme - Advertisement	2 500 EUR	The Final Programme Book will be the main point of reference for delegates throughout the congress and beyond. The final programme will be distributed on-site to all participants and represents the major information source during the whole meeting. Deadline and details of advertisements: <ul style="list-style-type: none"> • 14 April, 2018 • Please provide it in pdf or jpg format, A5 size with max. 5 mm bleed and 300 dpi resolution.
Bag Inserts	2 000 EUR	Promotional leaflets will be inserted into delegates’ congress bags distributed to all participants at registration
E-mail invitation	2 000 EUR	The Organisers would like to offer new advertising opportunities with a highly effective way of reaching.

Please note that all rates stated in this brochure do not include VAT



I CONGRESS MOBILE APPLICATION

We are happy to inform you that the Congress App was highly successful in the previous years. This year with several technical improvements it promises to be more cutting-edge.

The basic details of the application and the quote for the publicity options are as follows:

Content of the Mobile Application

- Programme and agenda: Searching for sessions, speakers, presentations, abstracts.
- Floorplan: Navigating and finding exhibitor stands and session rooms.
- Favourites and notes: Attendees can bookmark exhibitors, speakers and take notes.

Compatibility

The customization choices are rendered with fidelity on all mobile phones, independently from their screen resolution, brand or model – iPhone/iPad, Android, BlackBerry, Windows Phone, Mobile Web.

I PARTNER PORTAL

This portal offers the opportunity for product promotion and exposure. The company profile includes product listings, training videos, contact links, events and more.

STANDARD	BUSINESS	PREMIUM
<ul style="list-style-type: none"> > Company name > Mailing address > Phone > Company logo > Description with key words > Hyperlinked website > Contact email address 	<ul style="list-style-type: none"> > All profile and web benefits of the Standard Package <p>PLUS</p> <ul style="list-style-type: none"> > Unlimited event postings > Unlimited news listings > (3) Video links > (3) Product listings 	<ul style="list-style-type: none"> > All profile and web benefits of the Standard Package <p>PLUS</p> <ul style="list-style-type: none"> > Unlimited event postings > Unlimited news listings > (5) Video links > (5) Product listings



FESSH CONGRESS

DELEGATES AND STATISTICS

	2013	2014	2015*	2016	2017**
Active participants - from member and corresponding member countries of the FESSH	311	437	401	671	392
Active participants - from other countries	206	458	387	291	468
Resident, hand therapist	130	529	423	255	569
Exhibitors	103	168	226	163	185
Accompanying persons and others	30	23	37	65	75
Total attendees	677	1615	1474	1445	1689

*FESSH- EFSHT CONGRESS, PARIS

** Based on the registration numbers on June 16, 2017

DELEGATES ORIGIN - TOP 10 COUNTRIES

2015	
Italy	344
Switzerland	104
The Netherlands	96
Germany	87
United Kingdom	71
Japan	60
Austria	52
France	50
South Korea	48
Belgium	44
Spain	44

2016	
Spain	227
Denmark	46
Belgium	52
Switzerland	112
The Netherlands	115
UK	117
USA	56
Italy	49
Germany	82
France	63

2017	
The Netherlands	143
Switzerland	141
United Kingdom	136
South Korea	109
Japan	92
Germany	87
Hungary	79
Italy	72
France	70
Belgium	66



FESSH CONGRESSES IN THE FUTURE



XXIII FESSH Congress

13-16 June 2018 Copenhagen,
Denmark

www.fessh2018.com



XXIV FESSH Congress

- Joint Meeting with IFSSH

17-21 June 2019 Berlin, Germany

www.ifssh-ifsht2019.com



XXV FESSH Congress

10-13 June 2020 Basel, Switzerland

www.fessh2020.com



XXVI FESSH Congress

16-19 June 2021 Amsterdam,
The Netherlands

www.fessh2021.com



CONTACT

FESSH Management Office

Ms. Krisztina Szigedi

Phone: 0036 30 201 2626

Email: office@fessh.com

